

Entrepreneurship

This is a list of Web sites related to entrepreneurship that we've compiled over the past three years. We can't vouch that every link is still active, but there is a lot of good information here organized by subject area. If you come across a link in these pages that is no longer active, please let us know.

Banks

Citizens Bank - Small Business	http://www.citizensbank.com/sbusiness/bus_gtway.asp
National City Bank - Small Business	http://www.nationalcity.com/smallbusiness/default.asp
PNC Bank - Small Business	http://www.pncbank.com/smbiz/0,3810,321,00.html

Business Plans & Planning

Accounting and Financing	http://www.onlinewbc.gov/docs/finance/
Accounting Spreadsheet (Templates for Balance Sheet, Income Statement, Cash Flow Statement, etc.)	http://srv02a.sbdc.business.duq.edu/sbdc/files/accountingsheet.xls
BPlan.com Homepage	http://www.bplans.com/index.cfm
BPlan.com Alphabetical List of Biz Plans	http://www.bplans.com/sp/businessplans.cfm
BPlan.com Search Page	http://www.bplans.com/sp/?a=st
Business Calculators-Breakeven, Cash Flow, Investment Offering, Start-up Costs, Conversion Rate, E-mail ROI, Pay per Click ROI, Discounted Cash Flow	http://www.entrepreneur.com/businessplan/calculators/
Business Calculators from SBA and Palo Alto Software	http://www.bplans.com/contentkit/index.cfm?s=tools&affiliate=sba
Business Plan Archive	http://www.businessplanarchive.org/
Business-Plan.com Homepage	http://www.business-plan.com/
Business-Plan.com Biz Plan Outline	http://www.business-plan.com/outline.html
Business Plans: Writing and Presentation Tips	http://www.entrepreneur.com/Your_Business/YB_Node/0,4507,139,00.html
Entrepreneur.com-How to build a business plan	http://www.entrepreneur.com/businessplan/0,7253,,00.html
Ernst & Young Outline/Guide/ for A Business Plan	http://www.ey.com/global/download.nsf/US/EGCS_-_Outline_for_a_Business_Plan/\$file/Outline_for_a_Business_Plan.pdf http://www.ey.com/global/download.nsf/Australia/How_to_Create_a_Business_Plan/\$file/Busplan.PDF http://www.ey.com/global/download.nsf/Isle_of_Man/BusinessPlan

Foundations of a Winning Business Plan, Harvard Article, May 23, 2005	http://hbswk.hbs.edu/item.jhtml?id=4813&t=entrepreneurship
Free Management Library for For-Profit and Nonprofit Organizations. Comprehensive library on 75+ plus topics	http://www.mapnp.org/library/
How to Write a Business Plan (from McKinsey and Company)	http://harryjoiner.typepad.com/proven_ways/2005/04/how_to_write_a_.html http://webuser.bus.umich.edu/Programs/MAP/studentmap/McKINSEY_GUIDE.pdf
MoneyHunt Business Plan Template	http://www.moneyhunter.com/
MyOwnBusiness.org - Sample Business Plan - Product	http://www.myownbusiness.org/plans/sample_html/all_product.html
MyOwnBusiness.org - Sample Business Plan - Service	http://www.myownbusiness.org/plans/sample_html/all_service.html
The Nine Drafts of a Compelling Business Plan – Techyvent/Pittsburgh article Oct 24, 2004	http://newsletter.techyvent.com/e_article000318761.cfm?x=b3PjWQF,b1PK9P2q,w
Sample Business Plans - SBA and Palo Alto Software	http://www.bplans.com/samples/sba.cfm
SBA - Business Plan Basics	http://www.sba.gov/starting_business/planning/basic.html
Writing a High Impact Business Plan-- BusinessWeek Online Courses	http://www.bwcourses.com/courses/overview.jsp?courseId=1114&mcid=amex
Writing a Business Plan: The Basics	http://www.entrepreneur.com/Your_Business/YB_Node/0,4507,131,00.html
Writing a Business Plan: Examples and Templates	http://www.entrepreneur.com/businessplan/a-z/
Company Directories	
SuperPages.com: Yellow Pages	http://yellowpages.superpages.com/yp.basic.jsp?STYPE=S
YellowPages.com(SM)- Yellow Pages, White Pages	http://www.yellowpages.com/Index.aspx
Company & Industry Data & Statistics	
Bureau of Economic Analysis, Department of Commerce	http://www.bea.doc.gov/
BizStats.com - Useful Business Statistics Online	http://www.bizstats.com/
CNN/Money	http://money.cnn.com/
Census Bureau - Current Industrial Reports - Manufacturing, Mining, Construction	http://www.census.gov/cir/www/index.html
Center for Venture Research - The Whittemore School of Business and Economics, University of New	http://www.unh.edu/cvr/

Hampshire at Durham	
County Business Patterns, University of VA Geospatial & Statistical Data Center	http://fisher.lib.virginia.edu/collections/stats/cbp/
County and City Data Books - University of VA Geospatial & Statistical Data Center	http://fisher.lib.virginia.edu/collections/stats/ccdb/
Department of Commerce - STAT-USA.gov	http://www.stat-usa.gov/
Department of Labor, Occupational Safety & Health Administration (OSHA) - Safety Standard Industrial Classification (SIC) System Search	http://www.osha.gov/pls/imis/sicsearch.html
Dun and Bradstreet - Company Info & Industry Reports	http://www.zapdata.com/
Economic Data, Carnegie Library of Pittsburgh Resource Guide – Many links on economic data for Pittsburgh, Pennsylvania, and the Unites States.	http://www.carnegielibrary.org/subject/business/data.html
Hoover's Online - The Business Information Authority	http://www.hoovers.com/free/
PA Labor Market Information Database System - (PALMIDS)	http://www.palmids.state.pa.us/
The Pennsylvania State Data Center	http://www.pasdc.hbg.psu.edu/
Pittsburgh Regional Alliance Market Research	http://www.pittsburgh-region.org/public/cfm/library/
Pittsburgh Regional Alliance Studies & Reports	http://www.pittsburghregion.org/public/cfm/library/index.cfm?FUSEACTION=Studies_Reports
Population Index - Princeton - Searchable	http://popindex.princeton.edu/search/index.html
Securities & Exchange Commission (SEC) Filings & Forms (EDGAR)	http://www.sec.gov/edgar.shtml
Small Business Development Center, National Information Clearinghouse - Research: Industry	http://sbdcnet.utsa.edu/SBIC/industry.htm
Standard & Poor's	http://www2.standardandpoors.com/NASApp/cs/ContentServer?pagename=sp/Page/HomePg
Yahoo! Finance	http://finance.yahoo.com/
Economic Statistics	
Bureau of Economic Analysis, Department of Commerce	http://www.bea.doc.gov/
Bureau of Labor Statistics Home Page	http://www.bls.gov/

Census Bureau Economic Programs	http://www.census.gov/econ/www/
Department of Commerce - STAT-USA.gov	http://www.stat-usa.gov/
Economic Data, Carnegie Library of Pittsburgh Resource Guide – Many links on economic data for Pittsburgh, Pennsylvania, and the United States.	http://www.carnegielibrary.org/subject/business/data.html
Missouri Business Resource Center - Links	http://www.missouribusiness.net/bridg/statistics.asp
Pittsburgh Regional Alliance Studies & Reports	http://www.pittsburghregion.org/public/cfm/library/index.cfm?FUSEACTION=Studies_Reports
Small Business Administration (SBA) - Research and Statistics	http://www.sba.gov/advo/research/
Small Business Administration (SBA) - Small Business Economic Indicators for 2003 (Aug 2004)	http://www.sbaonline.sba.gov/advo/stats/
The Small Business Economy: 2004 (226-page report)	http://www.sba.gov/advo/stats/sb_econ2004.pdf
Entrepreneur Traits, Assessment, Advice	
10 lessons for business success by Emerson's Chuck Knight	http://www.thesearethrules.com/index.php?option=com_content&task=view&id=23&Itemid=45
17 Deadly Small Business Mistakes	http://harryjoiner.typepad.com/proven_ways/2005/06/small_business.html http://www.reliablegrowth.com/public/John%20Osher.pdf
25 Entrepreneurial Death Traps	http://www.mavf.com/Fred's Speeches/25EntrepreneurialDeathtraps.htm
25 Lessons from Jack Welch	http://www.1000ventures.com/business_guide/mgmt_new-model_25lessons-welch.html
ABCs of Small Business and Entrepreneur Success	http://www.liraz.com/
About Entrepreneurs & Entrepreneurship	http://entrepreneurs.about.com/?once=true&
Are You An Entrepreneur (Qualities), Q&A	http://www.isquare.com/qualities.cfm
The Art of the Start - Guy Kawasaki	http://www.artofthestart.com/index.shtml
Authentic Happiness (Questionnaires) - Using the new Positive Psychology	http://www.authentichappiness.sas.upenn.edu/
Best Practices - American Marketing Association	http://www.marketingpower.com/
Business EKG - Kauffman Foundation	http://www.businessek.com/
ChangeThis – Great archive of 'points of view'	http://www.changethis.com/
Creativity—How Can I Get Some? Harvard Article April 25, 2005	http://hbswk.hbs.edu/pubitem.jhtml?id=4768&sid=-1&t=special_reports
Creativity Workout	http://thinksmart.com/mission/workout/workout_intro.html

Do You Have the Entrepreneurial Stuff? (Quiz)	http://images.businessweek.com/ss/05/10/entrepreneur_quiz/index_01.htm?link_position=link5&campaign_id=nws_smlbz_Oct11
The Entrepreneur Test-an interactive 10-question quiz	http://www.liraz.com/webquiz.htm
Entrepreneurs of the Century	http://www.smallbusinessnotes.com/history/entcentury.html
The Entrepreneurs Prayer	http://www.top-quotes-and-quotations.com/prayer.html
Entrepreneurship & Education at the Kauffman Foundation	http://www.kauffman.org/
Expanding/Running Your Business	http://www.onlinewbc.gov/docs/expanding/
Growing Your Business	http://www.onlinewbc.gov/docs/growing/
Corporate Innovation Blog	http://imaginatikresearch.blogspot.com/
Innovation Diagnostic	http://bwnt.businessweek.com/self_diagnostic/quiz.asp
Innovation Institute: Internet Branch	http://www.innovation-institute.com/
Innovation Library of Articles	http://thinksmart.com/library/index.html
Innovation Network	http://www.thinksmart.com/
Innovation Network	http://www.innonet.org/
Innovation Quotient - 10 question 'test'	http://thinksmart.com/mission/quotient.html
Innovation Toolkit	http://www.creative4business.co.uk/htmlpages/toolkit.htm
InnovationTools	http://www.innovationtools.com/
Lessons of a Serial Entrepreneur - HBS Working Knowledge – Oct 22, 2001	http://hbswk.hbs.edu/item.jhtml?id=2569&t=entrepreneurship
Losers and the American Dream, Harvard Article, May 23, 2005	http://hbswk.hbs.edu/item.jhtml?id=4811&t=bizhistory
Managing Your Business	http://www.onlinewbc.gov/docs/manage/
Marketing Your Business	http://www.onlinewbc.gov/docs/market/
The Marshall Goldsmith Library: Executive Leadership Training	http://www.marshallgoldsmithlibrary.com/
MeansBusiness - 20,000 ideas from today's top business experts on Management, Marketing, Finance, Business, E-commerce, Leadership, Strategic Planning, Knowledge Management, Reengineering, Internet Marketing	http://www.meansbusiness.com/
Mind Tools - Helping you to live an excellent life!	http://www.mindtools.com/sitemap.htm
Myers Briggs and other personality tests and tools	http://similarminds.com/
Myers Briggs personality test	http://www.humanmetrics.com/cgi-win/JTypes1.htm
Myers Briggs Personality Test: Understanding	http://www.personalitypathways.com/type_invent

Your Type	ory.html
Myers Briggs - Working out your type	http://www.teamtechnology.co.uk/tt/t-articl/mb-simpl.htm
Online Organization Health Survey	http://www.od-online.com/toxic_org.asp?redirect=htm
Roseman Institute: Jack's Corner	http://www.rosemaninstitute.com/
Jack Roseman: Entrepreneurship: End the confusion, Pittsburgh Post Gazette, Dec 19, 2004	http://www.post-gazette.com/pq/pp/04354/428696.stm
Jack Roseman: What's It Takes to be a Successful Entrepreneur? TechyVent Pittsburgh Aug 13, 2004	http://www.imakenews.com/techyvent/e_article000290128.cfm?x=b3p8kcK,b1PK9P2g
Ross Mayfield's Weblog: Budding Entrepreneurship	http://ross.typepad.com/blog/2004/02/budding_entrepr.html
Small Business Administration (SBA) Quiz for Small Business Success	http://www.sba.gov/bi/quiz.html
SoftwareCEO - software marketing, software sales, software business, software pricing	http://www.softwareceo.com/
Starting Your Own Business	http://www.onlinewbc.gov/docs/starting/
Ten Traits Shared By Winners	http://www.onlinewbc.gov/docs/starting/traits.html
Top 10 Mistakes Made by Entrepreneurs - Harvard Business School (HBS) Working Knowledge, March 3, 2003	http://hbswk.hbs.edu/item.jhtml?id=3348&t=entrepreneurship
Traits of Successful Entrepreneurs	http://www.echoinggreen.org/index.cfm?fuseaction=Page.viewPage&pageID=162
Values & Lifestyles Survey (40 questions) from SRI Biz Consult	http://www.sric-bi.com/VALS/presurvey.shtml
What is an Entrepreneur?	http://www.smallbusinessnotes.com/choosing/whatis.html
Entrepreneurship Organizations	
Association of Small Business Development Centers	http://www.asbdc-us.org/
blackenterprise.com	http://www.blackenterprise.com/
Catalyst Connection, Pittsburgh	http://www.catalystconnection.org/
Center for International Regulatory Assistance (CITRA) - CE Marking (CE Mark) Assistance	http://www.citra.duq.edu/
Center for Minority Veterans	http://www1.va.gov/centerforminorityveterans/
Center for Women Veterans	http://www1.va.gov/womenvet/
Collegiate Entrepreneurs' Organization	http://www.c-e-o.org/
Department of Labor - Women-21.gov	http://www.women-21.gov/
ELifelines.org - Personal Mentoring For	http://elifelines.org/

Entrepreneurs In Pittsburgh Pennsylvania	
Edward Lowe PeerSpectives	http://peerspectives.org/
International Council for Small Business	http://www.icsb.org/
Investor Data Exchange "IPO Investment Club" A Due-Diligence Agency & Information Exchange Club for the Private Placement Investor.	http://www.pre-ipo-investing.org/
Mind Your Own Business	http://www.mindyourownbiz.org/default.shtml
MIT Enterprise Forum - Pittsburgh	http://www.mitforumpgh.com/
National Association for the Self-Employed	http://www.nase.org/
National Association of Women Business Owners	http://www.nawbo.org/
National Black Business Trade Association	http://www.nbbta.org/
National Black Chamber of Commerce	http://www.nationalbcc.org/
National Business Association	http://www.nationalbusiness.org/
National Dialogue on Entrepreneurship	http://www.publicforuminstitute.org/nde/helping/
National Federation of Independent Business	http://www.nfib.com/page/home
Pittsburgh Business Calendar	http://www.businesscalendar.org/
Pittsburgh Networking Organizations	http://srv02a.sbdc.business.duq.edu/sbdc/files/Networking_Orgs.doc
Pittsburgh Technology Council	http://www.pghtech.org/
PowerLink	http://www.powerlink.org/about.asp
SCORE "Counselors to America's Small Business"	http://www.score.org/
Small Business Administration (SBA) - Professional Organizations – Many Links	http://www.sba.gov/businessop/special/proorg.html
Small Business Administration (SBA) - Women Entrepreneurs	http://www.sba.gov/starting_business/special/women.html
United States Association for Small Biz & Entrepreneurship	http://www.usasbe.org/
United States Hispanic Chamber of Commerce	http://www.usbcc.com/
US Pan Asian American Chamber of Commerce	http://www.uspaacc.com/web/
Veterans Business Outreach Centers (VBOC)	http://www.vetbiz.gov/management/manage.htm
Women's Technology Cluster - San Francisco	http://www.wtc-sf.org/about.html
Young Entrepreneur	http://www.youngentrepreneur.com/
Young Entrepreneurs' Organization	http://www.yeo.org/
Federal/State/Local Government Information	
Allegheny County Department of Economic Development	http://www.county.allegheny.pa.us/economic/index.asp
Beaver County, PA Initiative for Growth	http://beavercountyarea.com/
Better Business Bureau (BBB)	http://www.bbb.org/
Bureau of Economic Analysis, Department of Commerce	http://www.bea.doc.gov/
Bureau of Labor Statistics Home Page	http://www.bls.gov/

Business.gov - U.S. Government's Official Business Link	http://www.business.gov/
BusinessLaw.gov Home	http://www.businesslaw.gov/
Census Bureau Home Page	http://www.census.gov/
Census Bureau - Current Industrial Reports - Manufacturing, Mining, Construction	http://www.census.gov/cir/www/index.html
Census Bureau Economic Programs	http://www.census.gov/econ/www/
Census Bureau - FactFinder	http://factfinder.census.gov/home/saff/main.html?_lang=en
Census Bureau - NAICS -- North American Industry Classification System	http://www.census.gov/epcd/www/naics.html
Census Bureau - State and County QuickFacts	http://quickfacts.census.gov/qfd/
Census Bureau - Statistical Abstract of the U.S.	http://www.census.gov/statab/www/
Center for Minority Veterans	http://www1.va.gov/centerforminorityveterans/
Center for Veterans Enterprise Home Page – Many Links	http://www.vetbiz.gov/default2.htm
Center for Women Veterans	http://www1.va.gov/womenvet/
Central Intelligence Agency (CIA) - The World Factbook	http://www.cia.gov/cia/publications/factbook/
Consumer Product Safety Commission (CPSC)	http://www.cpsc.gov/
Department of Commerce Home Page	http://www.commerce.gov/
Department of Commerce - Fedworld Homepage	http://www.fedworld.gov/
Department of Commerce - STAT-USA.gov	http://www.stat-usa.gov/
Department of Defense (DOD): Small Business Innovation Research (SBIR)/Small Business technology Transfer (STTR)/Fast Track - Main Page	http://www.acq.osd.mil/sadbu/sbir/
Department of Labor: Compliance Assistance: Employment Laws and Regulations	http://www.dol.gov/compliance/
Department of Labor - elaws - employment laws assistance for workers and small businesses	http://www.dol.gov/elaws/
Department of Labor - Employee Benefits Security Administration Main Page	http://www.dol.gov/ebsa/
Department of Labor - Employment Standards Administration	http://www.dol.gov/esa/
Department of Labor, Occupational Safety & Health Administration (OSHA) - Safety Standard Industrial Classification (SIC) System Search	http://www.osha.gov/pls/imis/sicsearch.html
Department of Labor - Office of Small Business Programs - Small Business Regulatory	http://www.dol.gov/osbp/sbrefa/main.htm

Compliance Assistance	
Department of Labor - Office of Small Business Programs - Workplace Poster Requirements for Small Businesses and Other Employers	http://www.dol.gov/osbp/sbrefa/poster/matrix.htm
Department of Labor - Office of Workers' Compensation Programs - State Workers' Compensation Laws	http://www.dol.gov/esa/regs/statutes/owcp/stwclaw/stwclaw.htm
Department of Labor - Veterans Employment and Training Service (VETS)	http://www.dol.gov/vets/welcome.html
Department of Labor - Women-21.gov	http://www.women-21.gov/
Electronic Code of Federal Regulations	http://www.gpoaccess.gov/ecfr/
Electronic Federal Tax Payment System	http://www.eftps.gov/
Employer ID Numbers (EINs) Explanation	http://www.irs.gov/businesses/small/article/0,,id=98350,00.html
Employer Identification Number (EIN) Online Application – Form SS-4,	http://www.irs.gov/businesses/small/article/0,,id=102767,00.html
Environmental Protection Agency (EPA) - Small Business Gateway	http://www.epa.gov/smallbusiness/
Export.gov is the U.S. Government Export Portal	http://www.export.gov/cnusa/
Federal Trade Commission (FTC)	http://www.ftc.gov/
FedStats Home Page	http://www.fedstats.gov/
FirstGov.gov: The U.S. Government's Official Web Portal	http://www.firstgov.org/
Government Printing Office (GPO) Access Online Resources: A-Z Resource List	http://www.gpoaccess.gov/databases.html
Greater Pittsburgh Chamber of Commerce	http://www.pittsburghchamber.com/public/cfm/homepage_chamber/index.cfm
Greene County Industrial Authority, Pennsylvania	http://www.county.greenepa.net/
Internal Revenue Service (IRS) - Checklist for Starting a Business	http://www.irs.gov/businesses/small/article/0,,id=98810,00.html
The Library of Congress	http://www.loc.gov/
North American Industry Classification System (NAICS) Association - the most complete collection of NAICS and SIC products, information, and resources available on the Internet.	http://www.naics.com/
North American Industry Classification Codes (NAICS) - Small Business Administration	http://www.sba.gov/businessop/standards/naics.html
Only In Oakland!	http://www.onlyinoakland.org/flash_content/index_asize.html
Patent & Trademark Office (USPTO)	http://www.uspto.gov/patft/index.html

Pennsylvania - Ben Franklin Technology Partners	http://www.benfranklin.org/
Pennsylvania - Best 50 Women in Business	http://www.inventpa.com/default.aspx?id=25
Pennsylvania - Business Financing Programs	http://www.inventpa.com/default.aspx?id=46
Pennsylvania Center for Entrepreneurial Assistance	http://www.inventpa.com/default.aspx?id=6
Pennsylvania - Entrepreneur's Guide for Starting a Business in Pennsylvania	http://www.inventpa.com/docs/Document/application/pdf/1374c085-51a9-4821-b221-941204f69e21/entrepreneur.pdf
Pennsylvania - Expanding Your Business	http://www.inventpa.com/default.aspx?id=11
Pennsylvania - Governor's Action Team	http://www.inventpa.com/default.aspx?id=12
Pennsylvania - Innovation Partnership	http://www.innovationpartnership.net/
Pennsylvania - Local Development Districts	http://www.paldd.org/
Pennsylvania - Locating Your Business	http://www.inventpa.com/default.aspx?id=7
Pennsylvania Material Trader	http://www.materialtrader.org/
Pennsylvania - Office of Small Business Advocate	http://www.inventpa.com/default.aspx?id=597
Pennsylvania Online Business Registration	http://www.paopen4business.state.pa.us/paofb/cwp/view.asp?a=3&q=441248
Pennsylvania Open for Business - Resources, Financial Incentives, Forms & Publications, Online Business Registration	http://www.paopen4business.state.pa.us/paofb/site/default.asp
Pennsylvania - Overview of Starting and Growing a Business in PA	http://www.inventpa.com/default.aspx?id=5
Pennsylvania - Quick Facts	http://www.inventpa.com/default.aspx?id=4
Pennsylvania - Retaining Business	http://www.inventpa.com/default.aspx?id=19
Pennsylvania Small Business Profile- 1999 - Bankrate.com	http://www.sba.gov/ADVO/stats/profiles/99pa.pdf
Pennsylvania - Starting A Business in PA - A Beginner's Guide (REV-588)	http://www.revenue.state.pa.us/revenue/lib/revenue/rev-588.pdf
The Pennsylvania State Data Center	http://www.pasdc.hbg.psu.edu/
Pennsylvania State Tax Profile - Bankrate.com	http://www.bankrate.com/brm/itax/Edit/state/profiles/state_tax_Pa.asp
Pennsylvania - Team Pennsylvania Foundation	http://www.teampa.com/foundation/
Pittsburgh Chamber of Commerce	http://www.pittsburghchamber.com/public/cfm/homepage_chamber/index.cfm
Pittsburgh Regional Alliance (PRA) - Business Resource Center - Entrepreneurs' Quick Guide	http://www.pittsburgh-region.org/public/cfm/brc/index.cfm?FUSEACTION=EQGuide
Pittsburgh Small Business Administration (SBA)	http://www.sba.gov/pa/pitt/

Office	
Pittsburgh - Starting a Pittsburgh Area Business	http://pittsburgh.about.com/cs/businessstartup/
Regional Industrial Development Corporation (RIDC) of Southwestern PA	http://www.ridc.org/services/financing.html
SBIRworld.com - About SBIR and STTR Programs	http://www.sbirworld.com/aboutSBIRProg.asp?menuProg=1
Securities & Exchange Commission (SEC) Filings & Forms (EDGAR)	http://www.sec.gov/edgar.shtml
Securities & Exchange Commission (SEC) - Information for Small Businesses	http://www.sec.gov/info/smallbus.shtml
Size Standards and North American Industry Classification System (NAICS) Lookup	https://eweb1.sba.gov/naics/dsp_naicssearch2.cfm
Size Standards- Specific FAQs from the Small Business Administration (SBA)	http://www.sba.gov/businessop/standards/faqs.html
Tables of small business size standards –Small Business Administration (SBA)	http://www.sba.gov/size/indextableofsize.html
Small Business Administration (SBA) - Homepage	http://www.sbaonline.sba.gov/
Small Business Administration (SBA) 12 High-Impact Marketing Programs You Can Implement By Next Thursday	http://www.sba.gov/starting_business/marketing/highimpact.html
Small Business Administration (SBA) - 15 Foolproof Ideas for Promoting Your Company	http://www.sba.gov/starting_business/marketing/foolproof.html
Small Business Administration (SBA) - A Primer for Advertising	http://www.sba.gov/starting_business/marketing/primeradv.html
Small Business Administration (SBA) - E-business Institute	http://www.sba.gov/training/
Small Business Administration (SBA): E Business Institute - Free Online Courses	http://www.sba.gov/training/courses.html#FINANCING
Small Business Administration (SBA) - Financing	http://www.sba.gov/financing/
Small Business Administration (SBA) - Guide to Small Business Size Standards	http://www.sba.gov/size/indexguide.html
Small Business Administration (SBA) - How to Improve Your Yellow Pages Advertising	http://www.sba.gov/starting_business/marketing/yellowpage.html
Small Business Administration (SBA) Office in Pittsburgh, Pennsylvania	http://www.sba.gov/pa/pitt/
Small Business Administration (SBA) - Office of Entrepreneurial Development - Office of Small Business Development Centers (SBDCs)	http://www.sba.gov/SBDC/index.html
Small Business Administration (SBA) - Office of International Trade	http://www.sba.gov/oit/
Small Business Administration (SBA) - Office of	http://www.sba.gov/sbir/

Technology – SBIR/STTR Main Home Page	
Small Business Administration (SBA) - Register Your Company	http://www.sba.gov/businessop/marketing/register.html
Small Business Administration (SBA) - Research and Statistics	http://www.sba.gov/advo/research/
Small Business Administration (SBA) - Small Business Economic Indicators for 2003 (Aug 2004)	http://www.sbaonline.sba.gov/advo/stats/
Small Business Administration (SBA) – Startup Basics	http://www.sba.gov/starting_business/startup/guide.html
Small Business Administration (SBA) Startup Kit	http://www.sbaonline.sba.gov/starting/startup.pdf
Small Business Administration (SBA) Quiz for Small Business Success	http://www.sba.gov/bi/quiz.html
Small Business Administration (SBA) - Office of Size Standards - What is a Small Business?	http://www.sba.gov/size/
Small Business Administration (SBA) - Women Entrepreneurs	http://www.sba.gov/starting_business/special/women.html
Small Business Advancement National Center - University of Central Arkansas	http://www.sbaer.uca.edu/
The Small Business Economy: 2004 (226-page report)	http://www.sba.gov/advo/stats/sb_econ2004.pdf
Small Business Development Center - National Information Clearinghouse - Government Procurement	http://sbdcnets.utsa.edu/SBIC/gov.htm
Southwestern Pennsylvania Commission (SPC)	http://www.spcregion.org/
Uncle Fed's Tax Board	http://www.unclefed.com/
United States Copyright Office	http://www.copyright.gov/
United States Patent and Trademark Office Home Page	http://www.uspto.gov/
United States Postal Service (USPS) - ZIP Code Lookup	http://zip4.usps.com/zip4/welcome.jsp
Urban Redevelopment Authority (URA)	http://www.ura.gov.sg/
Veterans Business Outreach Centers (VBOC)	http://www.vetbiz.gov/management/manage.htm
Financing & Funding	
3 Rivers Venture Fair - 2005!	http://www.3riversventurefair.com/
1000ventures.com - Venture Financing	http://www.1000ventures.com/venture_financing/vfin_main.html
Angel Capital Association	http://www.angelcapitalassociation.com/
AngelDeals.com Connecting Global Entrepreneurs and Investors	http://venturepreneurs.com/
Angel Financing - Trends for Today's	http://www.entreworld.com/Content/EntreByline.cf

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Angel Network - Pennsylvania	http://www.paangelnetwork.com/UI/default.aspx
Bootstrapping Article	http://www.masshightech.com/displayarticledetail.asp?art_id=61654
Breakeven Calculator - Financial Calculators at Dinkytown.net	http://www.dinkytown.net/java/BreakEven.html
Business Calculators from SBA and Palo Alto Software	http://www.bplans.com/contentkit/index.cfm?s=tools&affiliate=sba
BusinessFinance.com	http://www.businessfinance.com/
Businessfunding.com: best sites for BUSINESS FINANCING - Many links	http://www.businessfunding.com/
Business Valuation - Finance - Management Portal	http://www.themanager.org/Knowledgebase/Finance/Valuation.htm
Businesses for sale: BizBuySell.com. Buy or Sell a business.	http://www.bizbuysell.com/
Buying a Business: Steps in Buying and Negotiating a Business Purchase	http://www.powerhomebiz.com/vol2/buyingbiz.htm
Buying and Selling Businesses	http://www.mergers-acquisitions.com/valu.html
Capital.com - Home	http://www.capital.com/
Capital Growth Interactive - Venture Capital and Business Investing News and Opinion	http://www.capitalgrowth.com/
Capital Network Group - We build companies - Home	http://www.thecapitalnetwork.com/
CapitalVenue	http://www.capitalvenue.com/
CL (Community Loan) Fund - Pittsburgh	http://www.clfund.com/
Due Diligence - Short Article	http://www.1000ventures.com/venture_financing/du_e_diligence.html
Entrepreneurship & Education at the Kauffman Foundation	http://www.kauffman.org/
Excellence in Financial Management - Extensive list of online courses	http://exinfmtvs.securesites.net/training/pdffiles/
Financial Ratios	http://www.activemedia-guide.com/busedu_finrat.htm
Financial Ratios for Financial Statement Analysis	http://cpaclass.com/fsa/ratio-01a.htm
Financial Ratios and Quality Indicators	http://www.onlinewbc.gov/docs/finance/fs_ratio1.html
Financing New Venture Article – Jul 1998 Raleigh/Durham Triangle Business Journal	http://www.bizjournals.com/triangle/stories/1998/07/13/smallb2.html
Financing Ventures & Venture Investing - Business eCoach	http://www.1000ventures.com/venture_financing/vfin_main.html
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Garage Technology Ventures	http://www.garage.com/
Idea Foundry, Pittsburgh	http://www.ideafoundry.org/
Innovation Works, Pittsburgh	http://www.innovationworks.org/
LoanUniverse.com	http://www.loanuniverse.com/loan-603.html
National Venture Capital Association	http://www.nvca.com/
Netpreneur.com - Funding & Finance.	http://www.netpreneur.org/funding/
Pittsburgh VENTURES - published by Innovation Works	http://www.innovationworks.org/ventures/
Pittsburgh Digital Greenhouse	http://www.digitalgreenhouse.com/
Pittsburgh Life Sciences Greenhouse	http://www.pittsburghlifesciences.com/
Pittsburgh Regional Alliance - Business Resource Center	http://www.pittsburghregion.org/public/cfm/brc/index.cfm?FUSEACTION=EQGUIDE
Pittsburgh Regional Alliance (PRA) - Business Resource Center - Entrepreneurs' Funding Guide	http://www.pittsburgh-region.org/public/cfm/brc/index.cfm?FUSEACTION=EANFundingGuide
Pittsburgh Small Business Administration (SBA) Office	http://www.sba.gov/pa/pitt/
Pittsburgh Venture Capital Association	http://www.thepvca.org/
Pittsburgh Venture Capital Firms – List of Pittsburgh Venture Capital Firms and Incubators – List of – Carnegie Library Resource Guide	http://www.tepper.cmu.edu/afs/andrew/gsia/vcclub/local.html
PricewaterhouseCoopers: Global: Insights & Solutions: MoneyTree™ Survey-Quarterly venture capital activity report	http://www.pwcmoneytree.com/moneytree/index.jsp
Regional Industrial Development Corporation (RIDC) of Southwestern PA	http://www.ridc.org/services/financing.html
SBIRworld.com - About SBIR and STTR Programs	http://www.sbirworld.com/aboutSBIRProg.asp?menuProg=1
Small Business Administration (SBA) - Financing	http://www.sba.gov/financing/
Thomson Financial Venture Economics	http://www.ventureeconomics.com/
Understanding Financial Statements	http://www.onlinewbc.gov/docs/finance/fs_balsheet1.html
Valuation Formula Multiples for Small Business	http://www.valuationresources.com/Misc/ValuationMultiples.htm
VC Experts - Expertise and Opportunity in Venture Capital	http://vcexperts.com/vce/
Venture Capital Institute	http://www.vcinstitute.org/
Venture Expert	http://vx.thomsonib.com/NASApp/VxComponent/VXMain.jsp
Venture Financing & Investing – Short Overview	http://www.1000ventures.com/venture_financing/

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25 High Performing Franchises - StartupJournal	http://www.startupjournal.com/franchising/franchising/20060223-kim-method.html
Buying a Franchise: Advice and Ideas.	http://www.entrepreneur.com/franzone/guide/0,3422,,00.html
Choosing a Franchise Attorney	http://www.entrepreneur.com/article/0,4621,307157,00.html
Crucial Questions to Ask When Buying a Franchise - StartupJournal	http://www.startupjournal.com/franchising/franchising/20040406-munk.html
Franchise 500 - Franchise opportunities and business opportunities - Franchise Zone	http://www.entrepreneur.com/franzone/listings/fran500/0,5831,,00.html
The Franchise Company Inc.	http://www.thefranchisecompany.com/
Franchise Center - Pittsburgh Business Times	http://pittsburgh.bizjournals.com/pittsburgh/franchise_center/
Franchise Developments, Inc., Pittsburgh, PA	http://www.franchise-dev.com/
The Franchise Handbook Online	http://www.franchisehandbook.com/
Franchise Times Fast 55	http://www.franchisetimes.com/2005List.html
Increase Your Chances of Getting a Franchise Loan - Franchise Times	http://www.franchisetimes.com/ezone_100604.html
International Franchise Association	http://www.franchise.org/default.asp
Small Business Development Center - National Information Clearinghouse: Franchise	http://sbdcnets.utsa.edu/SBIC/franchise.htm
Top 10 Low cost franchises and low cost businesses - Franchise Zone	http://www.entrepreneur.com/franzone/listings/lowinvest/0,5839,,00.html
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10 Steps to Successful Bids-US Chamber of Commerce	http://www.uschamber.com/sb/business/P09/P09_2000.asp
Bidsource.com-Pubs, Forms, Articles, Tips, Links	http://www.bidsource.com/pubsforms.cfm
Business.gov - U.S. Government's Official Business Link	http://www.business.gov/
Center for Minority Veterans	http://www1.va.gov/centerforminorityveterans/
Center for Veterans Enterprise Home Page – Many Links	http://www.vetbiz.gov/default2.htm
Center for Women Veterans	http://www1.va.gov/womenvet/
Central Contractor Registration (CCR)	http://www.ccr.gov/
PRO-Net (Procurement Marketing and Access Network)	http://www.pro-net.sba.gov/

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Department of Defense (DOD) Almanac	http://www.defenselink.mil/pubs/almanac/
Downloads WinGovernmentContracts.com-Forms, Tips, Worksheets	http://www.wingovcon.com/downloads.htm
Electronic Code of Federal Regulations	http://www.gpoaccess.gov/ecfr/
Federal Acquisition Regulations (FAR)	http://www.sba.gov/businessop/rules/far.html http://www.arnet.gov/far/
Federal Acquisition Regulations (FAR) Frequently Asked Questions	http://www.sba.gov/businessop/rules/faqs.html
Federal Business Opportunity (FedBizOpps)	http://www.fedbizopps.gov/
Federal Procurement Goals	http://www.sba.gov/GC/goals/
Federal Procurement Policy	http://www.sba.gov/businessop/rules/procurement.html
Federal Procurement Policy Best Practices	http://www.sba.gov/businessop/rules/practices.html
FirstGov.gov: The U.S. Government's Official Web Portal	http://www.firstgov.org/
Free Government Contracting Course	http://app1.sba.gov/survey/training_contracts/
General Resources for Small, Minority... Businesses	http://www.proposalwriter.com/small.html
Government Contracting 101-US Chamber of Commerce	http://www.uschamber.com/sb/business/P09/P09_1000.asp
Government Funding Agencies, Carnegie Library of Pittsburgh Resource	http://clpqh.org/subject/nonprofits/gov.html
How to Tap into Government Contracting-TechyVent/Pittsburgh Aug 13, 2004	http://www.imakenews.com/techyvent/e_article000122733.cfm
How to Win a Government Contract Article-Aug 18, 2003	http://www.entrepreneur.com/Your_Business/YB_PrintArticle/0,2361,310651,00.html
Ohio Business Plan(ning) Guide and Format	http://www.lawrencecountyohio.org/business_planning.htm
Ohio-How to Sell to the Government	http://www.lawrencecountyohio.org/government_selling.htm
Ohio Marketing to Gov't Guide + Capability Statement	http://www.lawrencecountyohio.org/marketing_plan_statement_capability.htm
Ohio News Reports 2002-3 + Procurement Resource Guide	http://www.lawrencecountyohio.org/news_reports_2002-20031.htm
PA Department of Corrections Procurement Page	http://www.cor.state.pa.us/boa/cwp/view.asp?a=458&q=131225
PA Department of General Services (Minority or Women Business Enterprise-Enter the keyword Certification)	http://www.dgs.state.pa.us/

PA Vendor Registration Form & Homepage (Enter the keywords State Contracts)	http://www.vendorregistration.state.pa.us/
Pittsburgh General Services Bidders Application	http://www.city.pittsburgh.pa.us/gs/html/bidders_application.html
SBIR / STTR Program - Small Business Administration (SBA)	http://www.sba.gov/businessop/programs/sbirsttr.html
SBIR - Air Force	http://www.sbirsttr.net/afsbir/
SBIR - Army	http://www.aro.army.mil/arowash/rt/sbir/sbir.htm
SBIR - DARPA (Defense Advanced Research Projects Agency) Small Business Support Center	http://www.darpa.mil/sbir/index.html
SBIR - Department of Defense (DOD)	http://www.acq.osd.mil/sadbu/sbir/homepg.htm
SBIR - Department of Energy (DOE)	http://sbir.er.doe.gov/sbir/
SBIR - Department of Health and Human Services (DHHS)	http://sbir.er.doe.gov/sbir/
SBIR - Department of Transportation (DOT)	http://www.volpe.dot.gov/sbir/
SBIR - Missile Defense Agency	http://www.winbmdo.com/
SBIR - NASA (National Aeronautics and Space Administration)	http://sbir.gsfc.nasa.gov/SBIR/SBIR.html
SBIR - National Institute of Health (NIH)	http://grants.nih.gov/grants/funding/sbir.htm
SBIR - National Institute of Standards and Technology (NIST)	http://patapsco.nist.gov/ts_sbir/
SBIR - National Science Foundation (NSF)	http://www.eng.nsf.gov/sbir/
SBIR - Navy	http://www.navysbir.com/
SBIR - Small Business Administration (SBA)	http://www.sbaonline.sba.gov/SBIR/
Size Standards and North American Industry Classification System (NAICS) Lookup	https://eweb1.sba.gov/naics/dsp_naicssearch2.cfm
Size Standards- Specific FAQs from the Small Business Administration (SBA)	http://www.sba.gov/businessop/standards/faqs.html
Tables of small business size standards –Small Business Administration (SBA)	http://www.sba.gov/size/indexableofsize.html
Small Business Administration (SBA) - 8(a) Business Development Program	http://www.sba.gov/businessop/programs/8a.html
Small Business Administration (SBA) - SBA Assistance	http://www.sba.gov/businessop/marketing/assistance.html
Small Business Administration (SBA) - Business Magazines – Links to several magazines	http://www.sba.gov/businessop/special/magazines.html
Small Business Administration (SBA) - Business Resource Links	http://www.sba.gov/businessop/special/links.html
Small Business Administration (SBA) - Buying Sources (Many Links to federal agencies contracting pages)	http://www.sba.gov/businessop/findop/buying.html
Small Business Administration (SBA) - Contractor	http://www.sba.gov/businessop/basics/contractor

Responsibilities	html
Small Business Administration (SBA) - Defining The Government Market	http://www.sba.gov/businessop/basics/defining.html
Small Business Administration (SBA) - E-Business Institute - Online Courses	http://www.sba.gov/training/courses.html#MARKETING%20&%20ADVERTISING
Small Business Administration (SBA) - Federal Procurement and Small Business Goals	http://www.sba.gov/businessop/basics/procurement.html
Small Business Administration (SBA) - Federal Supply Schedule	http://www.sba.gov/businessop/marketing/schedule.html
Small Business Administration (SBA) - Government Contracting Basics	http://www.sba.gov/businessop/index.html
Small Business Administration (SBA) - Guide to Small Business Size Standards	http://www.sba.gov/size/indexguide.html
Small Business Administration (SBA) - How The Government Buys	http://www.sba.gov/businessop/basics/buys.html
Small Business Administration (SBA) - HUBZone Empowerment Contracting Program	http://www.sba.gov/businessop/programs/hubzone.html
Small Business Administration (SBA) - Identify Agency Needs (Links and an online tool)	http://www.sba.gov/businessop/findop/needs.html
Small Business Administration (SBA) - Identify Your Business	http://www.sba.gov/businessop/basics/identify.html
Small Business Administration (SBA) - International Sales	http://www.sba.gov/managing/marketing/intlsales.html
Small Business Administration (SBA) - Matchmaking	http://www.sba.gov/businessop/findop/matchmaking.html
Small Business Administration (SBA) - Matchmaking	http://www.businessmatchmaking.com/
Small Business Administration (SBA) – Minorities – Several Links	http://www.sba.gov/businessop/special/minorities.html
Small Business Administration (SBA) - Native Americans – Several Links	http://www.sba.gov/businessop/special/native.html
Small Business Administration (SBA) - North American Industry Classification Codes (NAICS)	http://www.sba.gov/businessop/standards/naics.html
Small Business Administration (SBA) - Office of Entrepreneurial Development - Office of Small Business Development Centers (SBDCs)	http://www.sba.gov/SBDC/index.html
Small Business Administration (SBA) - Office of Size Standards - What is a Small Business?	http://www.sba.gov/size/
Small Business Administration (SBA) - Preparing The Bid	http://www.sba.gov/businessop/proposals/preparing.html
Small Business Administration (SBA) - Procurement Center Representatives Small Business Administration (SBA) - Procurement Center Representatives Directory	http://www.sba.gov/businessop/programs/pcr.html http://www.sba.gov/GC/pcr.html

for Pennsylvania	
Small Business Administration (SBA) - Procurement Policy Issues	http://www.sba.gov/businessop/special/issues.html
Small Business Administration (SBA) - Procurement Technical Assistance Centers (PTAC) Procurement Technical Assistance Centers (PTAC) in Pennsylvania	http://www.sba.gov/businessop/programs/pacenters.html http://www.dla.mil/db/procurem.htm
Small Business Administration (SBA) - Professional Organizations – Many Links	http://www.sba.gov/businessop/special/proorg.html
Small Business Administration (SBA) - Register Your Company	http://www.sba.gov/businessop/marketing/register.html
Small Business Administration (SBA) - Research and Statistics	http://www.sba.gov/advo/research/
Small Business Administration (SBA) - SBIR / STTR Program	http://www.sba.gov/businessop/programs/sbirsttr.html
Small Business Administration (SBA) - Small Disadvantaged Business Main Page	http://www.sba.gov/sdb/index.html
Small Business Administration (SBA) - Subcontracting Opportunities	http://www.sba.gov/businessop/basics/subcontracting.html
Small Business Administration (SBA) – Veterans – Several Links	http://www.sba.gov/businessop/special/veterans.html
Small Business Administration (SBA) - Unsuccessful Bids	http://www.sba.gov/businessop/proposals/unsuccesful.html
Small Business Administration (SBA) - Women Entrepreneurs – Several links	http://www.sba.gov/businessop/special/women.html
Small Business Development Center (SBDC) - National Information Clearinghouse - Government Procurement	http://sbdcnet.utsa.edu/SBIC/gov.htm
Small Business Notes-Government Contracting	http://www.smallbusinessnotes.com/choosing/contracts.html
Southwestern PA Purchasing Group-Click on Registration	http://www.govbids.com/scripts/SPPG/public/home1.asp
Special Operations Command (SOCOM) Acquisition and Logistics Center	http://soal.socom.mil/
Tips on Getting Government Contracts Article, March 28, 2005	http://newsletter.techyvent.com/e_article000377596.cfm?x=b4DqFrJ,b1PK9P2q,w
Veterans Business Outreach Centers (VBOC)	http://www.vetbiz.gov/management/manage.htm
Who Can Help? with Government Contracting-US Chamber of Commerce	http://www.uschamber.com/sb/business/P09/P09_4000.asp
Women Business Owners - Selling To The Government	http://www.sba.gov/womeninbusiness/selling.html

International Business Information	
A Basic Guide to Exporting	http://www.unzco.com/basicguide/
Central Intelligence Agency (CIA) - The World Factbook	http://www.cia.gov/cia/publications/factbook/
Europages, European business directory yellow pages, 550,000 European companies - EuroTradeLeads to do businesses in Europe	http://www.europages.com/home-en.html
Inter-American Development Bank	http://www.iadb.org/
International Council for Small Business	http://www.icsb.org/
International Small Business Consortium	http://www.isbc.com/index.cfm
International Trade Administration - Basic Industries Information	http://www.ita.doc.gov/td/bi/
Small Business Administration (SBA) - Office of International Trade	http://www.sba.gov/oit/
Intrapreneurship	
Intrapreneur.com Homepage	http://www.intrapreneur.com/
Intrapreneur.com-Survey-Leading Growth thru Innovation	http://www.intrapreneur.com/MainPages/SurveyIntro.html
Pinchot & Company - See Questionnaire & Articles	http://www.pinchot.com/
Radical Innovation: How Mature Companies Can Outsmart Upstarts	http://hbswk.hbs.edu/item.jhtml?id=1764&t=innovation
Reinventing the Intrapreneur	http://www.michaelgoldman.com/intrapreneurship.htm
Marketing Information	
AdAge - Advertising Age	http://www.adage.com/ads/interstitial.html
Ageless Marketing - A journal/blog about ideas, people and events in the Marketing Revolution.	http://agelessmarketing.typepad.com/
American Marketing Association Best Practices	http://www.marketingpower.com/
B2BMarketingBiz.com : business-to-business marketing on the Internet - Newsletter	http://www.b2bmarketingbiz.com/
Church of the Customer: Podcasting Archives	http://customerevangelists.typepad.com/blog/podcasting/index.html
Creating Customer Evangelists	http://www.creatingcustomerevangelists.com/
How To Perform Market Research	http://www.export.gov/performresearch.html
Inc.com: Customer-Driven Marketing (Includes many links)	http://www.inc.com/marketing_and_advertising/guides/20686.html
Internet Learning Tutor	http://www.superpages.com/ilt/

Internet Research Tips with many links	http://www.rolfelarson.com/research.htm
Marketing Engineering	http://www.mktgeng.com/
MarketingProfs.com	http://www.marketingprofs.com/
Marketing Research Association	http://mra-net.org/
MarketingSherpa Weekly Newsletter: Subscribe today and get Top 10 Online & Email Marketing Mistakes!	http://www.sherpaweekly.com/
Marketing Teacher Homepage	http://www.marketingteacher.com/
Marketing Teacher Powerpoint Presentations on Marketing	http://www.marketingteacher.com/powerpoint/powerpoint.htm
Marketing Your Business	http://www.onlinewbc.gov/docs/market/
MediaPost Advertising & Media Directory	http://www.mediapost.com/
Pittsburgh Product Strategy Network	http://www.productstrategynetwork.org/
Pittsburgh Regional Alliance Market Research	http://www.pittsburgh-region.org/public/cfm/library/
PR Toolkit - PR Newswire - A United Business Media Company	http://prntoolkit.prnewswire.com/PRNewswire/faq.shtml
Public Relations from Wikipedia, the free encyclopedia	http://en.wikipedia.org/wiki/Public_relations
Public Relations on the Internet	http://harryjoiner.typepad.com/proven_ways/2005/04/public_relation.html
Radio Advertising Bureau	http://www.rab.com/
@ResearchInfo.com - FREE Marketing Research Resources	http://www.researchinfo.com/
Small Business Administration (SBA) 12 High-Impact Marketing Programs You Can Implement By Next Thursday	http://www.sba.gov/starting_business/marketing/highimpact.html
Small Business Administration (SBA) - 15 Foolproof Ideas for Promoting Your Company	http://www.sba.gov/starting_business/marketing/foolproof.html
Small Business Administration (SBA) - A Primer for Advertising	http://www.sba.gov/starting_business/marketing/primeradv.html
Small Business Administration (SBA) - How to Improve Your Yellow Pages Advertising	http://www.sba.gov/starting_business/marketing/yellowpage.html
Small Business Marketing 101	http://harryjoiner.typepad.com/proven_ways/2005/01/how_to_start_a_.html http://www.reliablegrowth.com/public/bible.pdf
TrendTracker by Small Business Trends	http://www.trendtracker.blogspot.com/
WOMMA: Word of Mouth Marketing Association	http://womma.org/wom101.htm
Media	
The American Entrepreneur Ron Morris Radio Sat 9-11 1360 AM	http://www.americanentrepreneur.net/index.asp

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B2BMarketingBiz.com : business-to-business marketing on the Internet - Newsletter	http://www.b2bmarketingbiz.com/
Best Business Opportunities 2005	http://entrepreneurs.about.com/od/businessideas/a/bizopps2005.htm
Business 2.0 : Business News, Technology News, Innovation	http://www.business2.com/b2/
Business News - Local News - Business Resources	http://www.bizjournals.com/
BusinessWeek Online	http://www.businessweek.com/
BusinessWeek Online-Small Business Insider	http://www.businessweek.com/smallbiz/newsletter/index.html
Capital Growth Interactive - Venture Capital and Business Investing News and Opinion	http://www.capitalgrowth.com/
TheDeal.com - Home Page	http://www.thedeal.com/NASApp/cs/CS?pagename=Home&c=Page&cid=1011714706980
Economist.com	http://www.economist.com/
Entrepreneur Magazine	http://www.entrepreneur.com/mag/
Family Business: Why Firms Do Well When Founders Are at the Helm - Article from Knowledge@Wharton October 2004	http://knowledge.wharton.upenn.edu/article/1065.cfm
Fast Company Magazine	http://www.fastcompany.com/homepage/index.html
Financial Times	http://news.ft.com/home/us/
Forbes.com - Financial News - Business News	http://www.forbes.com/
FORTUNE - Business News, Financial News	http://www.fortune.com/fortune/
FORTUNE Small Business - Entrepreneurs, Starting a Business, Growing a Business	http://www.fortune.com/fortune/smallbusiness/
Harvard Business Online	http://harvardbusinessonline.hbsp.harvard.edu/b02/en/home/index.jhtml;jsessionid=OGCW0ZYDHRPXKCTEQENB5VQKMSARWIPS?requestid=28141
Inc. Magazine	http://www.inc.com/home/
The Industry Standard	http://www.thestandard.com/
The Innovation Journal	http://www.innovation.cc/
Magazine Articles on Financing & Incubators (current)	http://www.magportal.com/c/bus/finance/
MarketingSherpa Weekly Newsletter: Subscribe today and get Top 10 Online & Email Marketing Mistakes!	http://www.sherpaweekly.com/
Minority Business Entrepreneur Magazine	http://www.mbemaq.com/

MIT Enterprise Forum Publication-Forum Focus	http://enterpriseforum.mit.edu/mindshare/publications/focus/index.html
Pittsburgh Business Times	http://www.bizjournals.com/pittsburgh/
Pittsburgh Business Times - Bizwomen: Where women in business meet to network, connect, support, learn and grow.	http://pittsburgh.bizjournals.com/bizwomen/pittsburgh/
Pittsburgh Business Times Commentary, Oct 14, 2004: "Advice to business owners: Forget landing venture capital"	http://www.bizjournals.com/pittsburgh/stories/2004/10/18/focus4.html
PittsburghLIVE.com - Pittsburgh Tribune-Review and Greensburg Tribune-Review	http://www.pittsburghlive.com/x/tribune-review/trib/
Pittsburgh.net	http://www.pittsburgh.net/
Pittsburgh Post-Gazette	http://www.pittsburghpostgazette.com/
Pittsburgh Tech News	http://www.pittechnews.com/
Pittsburgh Technology Council: News	http://news.pghtech.org/teq.cfm
Pittsburgh VENTURES - published by Innovation Works	http://www.innovationworks.org/ventures/
PricewaterhouseCoopers: Global: Insights & Solutions: MoneyTree™ Survey-Quarterly venture capital activity report	http://www.pwcmoneytree.com/moneytree/index.jsp
RED HERRING The Business of Technology	http://www.redherring.com/ArticlesHome.aspx
Small Business Administration (SBA) - Business Magazines – Links to several magazines	http://www.sba.gov/businessop/special/magazines.html
Small Business Information	http://sbinformation.about.com/
Small Business Network Online – Pittsburgh	http://www.sbnonline.com/switch_market.asp?LOC=
Small Business Television Network (SBTV)	http://www.sbtv.com/
SMC Business Councils	http://www.smc.org/DynamicBusiness.cfm#
Techyvent/Pittsburgh	http://newsletter.techyvent.com/
The Wall Street Journal Center for Entrepreneurs	http://www.startupjournal.com/
The Wall Street Journal Online	http://online.wsj.com/public/us
The Wall Street Transcript Online: TWST	http://www.twst.com/
Thomson Financial Venture Economics	http://www.ventureeconomics.com/
New Venture Information	
About Entrepreneurs & Entrepreneurship - Starting Your Own Business	http://entrepreneurs.about.com/?once=true&pid=2737&cob=home
The Art of the Start - Guy Kawasaki	http://www.artofthestart.com/index.shtml
Basics of Identifying Strategic Issues and Goals	http://www.managementhelp.org/plan_dec/str_plan/strgzng.htm
Businessballs - free business training, free learning resources, ideas, and materials for ethical personal development, self-	http://www.businessballs.com/

improvement and organisational development	
Business EKG - Kauffman Foundation	http://www.businessek.com/
The Business Briefcase	http://www.businessbriefcase.org/
Business Owners' Idea Cafe-Small Biz Ideas & Info	http://www.businessownersideacafe.com/
Business Owner's Toolkit from CCH Inc.	http://www.toolkit.cch.com/
BusinessTown.com Homepage	http://www.businesstown.com/
BusinessTown.com - Entrepreneurial Section	http://www.businesstown.com/entrepreneur/index.asp
BusinessTown.com – How to Start a Business	http://www.businesstown.com/gettingstarted/index.asp
BusinessWeek Online-Small Business Insider. The Small Business Resource Center contains detailed information on business plan writing; buying/selling a business; market research; franchising; raising capital; legal,; operations; management and HR; sales, marketing & customer service; doing business online, home-based business, and technology	http://www.businessweek.com/smallbiz/newsletter/index.html
Businesses for sale: BizBuySell.com. Buy or Sell a business.	http://www.bizbuysell.com/
Buying a Business: Steps in Buying and Negotiating a Business Purchase	http://www.powerhomebiz.com/vol2/buyingbiz.htm
Buying and Selling Businesses	http://www.mergers-acquisitions.com/valu.html
Change Resources - Free Resources for Change Leaders, Project Managers, and Change Consultants	http://www.beingfirst.com/changeresources/
Checklist for Starting a Business - Internal Revenue Service (IRS)	http://www.irs.gov/businesses/small/article/0,,id=98810,00.html
Cisco/SBA Internet Business Fundamentals - VideoOnDemand Topics: The Internet Economy, Internet Basics, e-Commerce Basics, e-Business Basics, Marketing Your Company	http://tools.cisco.com/cmn/jsp/index.jsp?id=22308&redir=YES&userid=(none)
Dun and Bradstreet - Company Info & Industry Reports	http://www.zapdata.com/
Dun & Bradstreet: Get Business Credit Reports and Reduce Credit Risks with Risk Management Solutions at dnb.com	http://www.dnb.com/us/
Education, Training and Enterprise Center	http://www.edtecinc.com/nye/index.htm
e Family Business - Helping Family Businesses Prosper Across Generations	http://www.efamilybusiness.com/

Entrepreneur.com How-to Guides--Many examples of 'How To': Start Your Own Business; Research Your Business Idea; Build a Business Plan; Raise Money for Your Business; Create a Marketing Plan; Research and Buy a Franchise; Research a Business Opportunity; Track Down Product Sources for Your Business; Start an eBay Business; Start an E-business; Start a Restaurant; Start a Retail Store; Startup Kits; How to Legally Establish Your Homebased Business; How to Research, Comply With--and Fight--Local Zoning Laws; How to Cope When Your Business Grows Beyond Expectation; 10 Ways to Grow Your Homebased Business; How to Hire an Attorney, an Employee; How to Insure Your Business; How to Create a Business-Boosting Customer Service Program; How to Jumpstart Your Sales Program; How to Build a Better Business; How to Expand Your Business; How to Work a Trade Show	http://www.entrepreneur.com/howto/1,5967,.00.html
EntreWorld Homepage	http://www.entreworld.org/
EntreWorld - Entrepreneur's Search Engine	http://www.entreworld.org/Channel/SYB.cfm
Expanding/Running Your Business	http://www.onlinewbc.gov/docs/expanding/
Financing Your Business	http://www.onlinewbc.gov/docs/finance/
Free Management Library for For-Profit and Nonprofit Organizations. Comprehensive library on 75+ plus topics	http://www.mapnp.org/library/
Growing Your Business	http://www.onlinewbc.gov/docs/growing/
Howstuffworks "Business Channel"	http://money.howstuffworks.com/business-channel.htm
How to Start a Startup	http://www.paulgraham.com/start.html
Incorporating: Choosing a Form of Business Organization – Partnership, LLC, S Corporation, C Corporation, Independent Contractor, Sole Proprietor	http://taxes.about.com/od/taxplanning/a/incorporating.htm
Innovation - Channeling Innovation	http://www.acm.org/ubiquity/views/j_fahey_1.html
Innovation Diagnostic	http://bwnt.businessweek.com/self_diagnostic/quiz.asp
Innovation Institute: Internet Branch	http://www.innovation-institute.com/
Innovation Library of Articles (Note: Also check Business Week Online for an extensive section on Innovation http://www.businessweek.com/innovate/index)	http://thinksmart.com/library/index.html

.html)	
Innovation Network... leveraging innovation, creativity and leadership for new and faster growth	http://www.thinksmart.com/
Innovation Network	http://www.innonet.org/
Innovation Quotient - 10 question 'test'	http://thinksmart.com/mission/quotient.html
Innovation Toolkit - Creative Business Solutions - measuring and managing innovation	http://www.creative4business.co.uk/htmlpages/toolkit.htm
Innovation Tools - creativity and brainstorming resources	http://www.innovationtools.com/
Knowledge Portal for Small Business	http://www.enterweb.org/
Legal Encyclopedia - Nolo	http://www.nolo.com/lawcenter/ency/index.cfm/sb_ency.html
LegalFilings.com	http://www.legalfilings.com/
Managing Your Business	http://www.onlinewbc.gov/docs/manage/
Marketing Your Business	http://www.onlinewbc.gov/docs/market/
MBA Depot - Online Community, Resources & Tools for MBAs and Managers	http://www.mbadepot.com/index.php?refer=findwhat
MeansBusiness - 20,000 ideas from today's top business experts on Management, Marketing, Finance, Business, E-commerce, Leadership, Strategic Planning, Knowledge Management, Reengineering, Internet Marketing	http://www.meansbusiness.com/
MoreBusiness.com	http://www.morebusiness.com/
MyOwnBusiness.com Business Term Glossary	http://www.myownbusiness.com/business_glossary.html
MyOwnBusiness.org Homepage	http://www.myownbusiness.org/
MyOwnBusiness.org Courses	http://www.myownbusiness.org/course.html
New Venture Template	http://cvar.venturecapital.org/nvt/index.html
OEM Roadmaps—Collection of non-confidential product roadmaps	http://www.oemroadmaps.com/
Online Business/Hosting	http://onlinebusiness.about.com/?once=true&
The Power of Impossible Thinking	http://www.impossiblethinking.com/
Quick MBA - Entrepreneurship & Other Topics	http://www.quickmba.com/entre/
Quicken.com - Learn About Running a Small Business	http://www.quicken.com/small_business/
Risk Management Association (RMA)	http://www.rmahq.com/
Small Business Administration (SBA) - Women Entrepreneurs	http://www.sba.gov/starting_business/special/women.html
Small Business Development Centers (SBDCs) in PA	http://www.pasbdc.org/
Small Business Development Center - National Information Clearinghouse - E-Commerce	http://sbdcnets.utsa.edu/SBIC/e-com.htm

Guide - Designed for Small Businesses	
Small Business Development Center - National Information Clearinghouse: Human Resources	http://sbdcnet.utsa.edu/SBIC/hr.htm
SMC Business Councils-PA Small Biz Trade Association	http://www.smc.org/
Starting Your Own Business	http://www.onlinewbc.gov/docs/starting/
Startup Basics from Entrepreneur.com	http://www.entrepreneur.com/Your_Business/YB_Node/0,4507,101,00.html
Startup Basics from the Small Business Administration (SBA)	http://www.sba.gov/starting_business/startup/guide.html
Startup Steps from BusinessTown.com	http://www.businesstown.com/gettingstarted/index.asp
Startup Strategy & Tactics for Entrepreneurs & Small Biz Owners	http://www.startupjunkies.org/
Summary of Key Differences Between Various Types of Business Entities – C & S Corporations, General & Limited Partnerships, LLC, Sole Proprietorship	http://www.allbusiness.com/articles/content/9932.asp
TrendTracker by Small Business Trends	http://www.trendtracker.blogspot.com/
TSNN - The Ultimate Trade Show, Exposition, and Exhibitor Resource - Home	http://www2.tsnn.com/
Understanding Financial Statements	http://www.onlinewbc.gov/docs/finance/fs_balsheet1.html
Valuation Formula Multiples for Small Business	http://www.valuationresources.com/Misc/ValuationMultiples.htm
Working Solo	http://www.workingsolo.com/
Yahoo! Small Business - Web Hosting, Domains, Ecommerce, Email and Marketing Tools	http://smallbusiness.yahoo.com/
ZeroMillion.com Homepage	http://www.zeromillion.com/
ZeroMillion.com - Entrepreneurship Articles	http://www.zeromillion.com/entrepreneurship/
ZeroMillion.com - Young Entrepreneurship	http://www.zeromillion.com/young/
Technology	
Ad Aware from Lavasoft (free) - removes ad ware	http://www.lavasoftusa.com/
AVG Anti-Virus (free)	http://www.grisoft.com/us/us_index.php
Mozilla - (free) Home of the Firefox web browser, Thunderbird and the Mozilla Suite. Includes pop-up blocker	http://www.mozilla.org/
OpenOffice.org (free) - Opens Word, Excel and PowerPoint files received via e-mail or disk & won't allow a	http://www.openoffice.org/

Microsoft-related virus to run.	
Search Engine - Clusty the Clustering Engine	http://clusty.com/
Search Engine - Google	http://www.google.com/
Search Engine - Vivisimo Clustering - automatic categorization and meta-search software	http://vivisimo.com/
Search Engine - Yahoo!	http://www.yahoo.com/
Spybot Search & Destroy (free) - removes malicious software	http://www.safer-networking.org/en/index.html
Technology Tutorial	http://www.onlinewbc.gov/docs/techno/
Yahoo! Small Business - Web Hosting, Domains, Ecommerce, Email and Marketing Tools	http://smallbusiness.yahoo.com/
Zone Alarm (free) - a personal firewall, which notifies the user of potential attacks.	http://www.zonelabs.com/store/content/home.jsp
Universities & Education	
Air War College: Creativity & Thinking Skills, Critical Thinking, Problem Solving, Decision Making – Many, many links	http://www.au.af.mil/au/awc/awcgate/awc-thkq.htm
University of Arkansas – Entrepreneurship Links - categorized	http://www.ualr.edu/eship/elinks.html
Babson College - Entrepreneurship	http://www3.babson.edu/eship/
Babson College - Frontiers of Entrepreneurship Research -- 1987	http://www.babson.edu/entrep/fer/front_87.html
Beyster Institute - advancing employee ownership and entrepreneurship worldwide	http://www.beysterinstitute.org/index.cfm
BusinessWeek Online - Course Overview	http://www.bwcourses.com/courses/overview.jsp?courseId=2502
Carnegie Mellon Don Jones Center for Entrepreneurship	http://jonescenter.web.cmu.edu/
CasePlace.org - Business case studies and social impact management teaching materials	http://www.caseplace.org/index.htm
Center for Creative Leadership	http://www.ccl.org/CCLCommerce/index.aspx
Center for Venture Research - The Whittemore School of Business and Economics, University of New Hampshire at Durham	http://www.unh.edu/cvr/
The Consortium for Entrepreneurship Education	http://www.entre-ed.org/index.htm
Duquesne - Small Business Development Center	http://srv02a.sbdc.business.duq.edu/sbdc/default.

(SBDC)	cfm
Duquesne - Small Business Development Center (SBDC) Resources--Many links	http://srv02a.sbdc.business.duq.edu/sbdc/resources/resources.htm
Entrepreneurship & Education at the Kauffman Foundation	http://www.kauffman.org/
Fairleigh Dickinson University - Rothman Institute of Entrepreneurial Studies	http://view.fdu.edu/default.aspx?id=932
Free Management Library for For-Profit and Nonprofit Organizations. Comprehensive library on 75+ plus topics	http://www.mapnp.org/library/
Harvard Business School Working Knowledge – Articles	http://www.hbsworkingknowledge.hbs.edu/topic.jhtml?t=entrepreneurship
Harvard Business Review Online	http://harvardbusinessonline.hbsp.harvard.edu/b02/en/hbr/hbr_home.jhtml;jsessionid=AOUUFQKHXSHRUCTEQENR5VQKMSARUIPS?requestid=13331
Harvard Video Archive - Entrepreneurs	http://www.hbs.edu/entrepreneurs/
Jim Collins.com Library	http://jimcollins.com/lib/articles.html
Kauffman Center for Entrepreneurial Leadership Database	http://www.celcee.edu/
Kauffman eVenturing : Topics	http://www.eventuring.org/eShip/appmanager/eVenturing/eVenturingDesktop?nfpb=true&pageLabel=eShip_topics
Kauffman Foundation	http://www.emkf.org/
University of Maryland Business Plan Archive	http://www.businessplanarchive.org/
MIT Entrepreneurship Center	http://ecenter-sloan.mit.edu/
MIT Enterprise Forum - Pittsburgh	http://www.mitforumpgh.com/
National Foundation for Teaching Entrepreneurship (NFTE)	http://www.nfte.com/
PA - Small Business Development Centers (SBDCs)	http://www.pasbdc.org/
Pitt - Entrepreneurial Fellows Center	http://64.226.232.47/efc/index.php
Pitt - Family Enterprise Center	http://64.226.232.47/fec/index.php
Pitt - Institute for Entrepreneurial Excellence	http://64.226.232.47/index.php
Pitt - Limbach Entrepreneurial Center	http://www.limbach.org/
Pitt- PantherlabWorks	http://64.226.232.47/plw/index.php
Pitt - Small Business Development Center (SBDC)	http://64.226.232.47/sbdc/
Pitt - Small Business Development: Links	http://64.226.232.47/sbdc/links.php
Pitt - Technology Commercialization Alliance	http://www.pitt.edu/tca/
Princeton - Population Index - Searchable	http://popindex.princeton.edu/search/index.html
Robert Morris University Massey Center	http://www.rmu.edu/OnTheMove/findoutmore.about_rmu?ipage=60202

Seton Hill University: E-magnify: National Education Center for Women in Business	http://www.e-magnify.com/
Small Business Administration (SBA): E Business Institute - Free Online Courses	http://www.sba.gov/training/courses.html#FINANCING
Stanford - Online Knowledgebase	http://www.gsb.stanford.edu/news/knowledgebase.html
St Louis University	http://eweb.slu.edu/
St Vincent - Small Business Development Center (SBDC)	http://www.sbdc.stvincent.edu/
University of Central Arkansas - Small Business Advancement National Center	http://www.sbaer.uca.edu/
University Partnerships	http://www.universitypartnerships.com/
University of Virginia Geospatial & Statistical Data Center - County Business Patterns	http://fisher.lib.virginia.edu/collections/stats/cbp/
University of Virginia - Geospatial & Statistical Data Center – County & City Data Books	http://fisher.lib.virginia.edu/collections/stats/ccdb/
University of San Francisco New Venture Center	http://www.usfca.edu/sobam/nvc/
Washington University - The Skandalaris Center for Entrepreneurial Studies	http://sces.wustl.edu/about/history.html
Wharton Online - Knowledge@Wharton	http://knowledge.wharton.upenn.edu/index.cfm?a=viewCat&CID=12