# COLLEGE OF SOUTHERN IDAHO JUNIOR COLLEGE DISTRICT REGULAR MEETING OF THE BOARD OF TRUSTEES January 15, 1968

#### CALL TO ORDER

The Board of Trustees of the College of Southern Idaho Junior College District held its regular meeting for January, 1968, at 8:00 p.m. on Monday 15th in the Administrative Office Conference Room.

Chairman Eldon Evans presided with the following persons in attendance: Trustees Eldon Evans, James Shields, John Garrabrandt, John Coleman, and Robert Blastock; President James L. Taylor, Attorney Robert Alexander, and Secretary-Treasurer, Herb Van Slyke.

#### **VISITORS**

Mrs. Emmett Harrison and Mr. Warren Nicholson appeared before the Board on behalf of student transfers to Boise College.

#### MINUTES

The Minutes of the December 18, 1967, meeting were considered for approval. A correction in wording on page one of these minutes, in the section relating to the purchase of Treasury Bills from the Construction Account, to read, ", the General Fund had purchased \$100,000.00..... ..... for a net figure of \$99,221.67."

Upon MOTION by Mr. Coleman, seconded by Mr. Shields, the Minutes of December 18, 1967, were approved as corrected.

#### TRANSFER OF STUDENTS

Dr. Taylor informed the Board that Warren D. Nicholson of Blaine County, Connie Mae Devaney of Elmore County, and Patricia M. Harrison of Twin Falls County have requested transfer to Boise College.

Upon MOTION by Mr. Blastock, seconded by Mr. Shields, the Board of Trustees approved the transfer of these students to Boise College.

#### TREASURER'S REPORT

The December report of the Treasurer, having been mailed to the Board earlier, was reviewed, and upon MOTION by Mr. Shields, seconded by Mr. Garrabrandt, approved and accepted as presented.

#### BILLS FOR DECEMBER, PAYROLL FOR JANUARY

Upon MOTION by Mr. Coleman, seconded by Mr. Shields, December bills in the aggregate of \$39,861.84, fund transfers totalling \$41,980.65, regular payroll of \$39,985.87 (gross), and Work-Study payroll of \$2,923.51 (gross) were approved and ordered paid.

Regular Meeting of the Board of Trustees January 15, 1968

#### PERSONNEL

Upon recommendation by Dr. Taylor, and MOTION by Mr. Coleman, seconded by Mr. Shields, the Board of Trustees accepted the resignations of John Harmon, who had been contracted for second semester; and Howard Keihlbauch of Mid-Management, as of January 31, 1968.

Dr. Taylor recommended the employment of:

Lynn Brokaw, Psychology, \$6,700.00 per academic year.

George Goodner, part-time, \$375.00 for the term.

DeAnn Wilson, part-time, for the term, \$400.00.

Marvin Glasscock, part-time, \$375, for the term.

Dennis Curtis, Farm Technician Program, 21 weeks for \$4,180.00

Carolyn Hersinger, Nurse Refresher Course.

Upon MOTION by Mr. Blastock, seconded by Mr. Coleman, the Board of Trustees approved the employment of the above listed persons for the assignment and the terms recommended by Dr. Taylor.

#### PROGRESS REPORT

Dr. Taylor's progress report included a comprehensive updating in various areas of activity of the College including:

The Housing Commission's Chairman, Mr. Mike Gray, conferring with a Mr. Kirchner of Denver, relative to a low interest financing for the Co-ed Dormitory. (It was recommended by College of Southern Idaho Trustees, that the Housing Commission follow through on this investigation of funding the dorm construction.)

That the College forego putting in a Registered Nursing Training Program until College of Southern Idaho is on campus, and fully aware of where it is financially. This would mean setting this program aside until probably 1969 fall term.

Estimated round figure additional costs of M & O on campus -- about \$200,000.00 or 3 mills extra.

103 Funds available for 1968 - \$321,695.00.

#### COUNTY BILLINGS

The Board of Trustees has manifested its concern a number of times recently about the attitude of some of the counties relative to their tuition obligations, particularly those three counties who are in arrears: Lincoln; Gooding; and Minidoka.

Attorney Alexander pointed out that statute does deal with delinquent counties

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#### COUNTY BILLINGS CONT'D.

and explained to what extent; he is corresponding with those counties now.

Upon MOTION by Mr. Garrabrandt, seconded by Mr. Blastock, the Board of Trustees instructed that the proper steps be taken to see that the money in arrears is paid; and further, that no students be accepted, except on a full cash basis, from any county in arrears on payment of tuition, beginning with the fall term of 1968.

#### ARCHITECT'S REPORT

Representing the architectural firm of Jones-Fehlberg Associates, were Ed Jones, Bob Fehlberg, Ed Hackert, and Ed Peterson. Mr. Jones, speaking for this group, covered many details of the construction now in progress, stating that the contractor has 35% in dollars in the job as of December 31, 1967. He reviewed a number of changeorders which had been made in behalf of College of Southern Idaho, some of which resulted in extra cost, but afforded improvement in construction, while others were compromises and resulted in cost credit, the net result being about even. He asked that the Board give someone authority to grant consent for changeorders.

Upon MOTION by Mr. Garrabrandt, seconded by Mr. Blastock, the Board of Trustees approved those changeorders which had already been made by the consent of Jones-Fehlberg; and granted President James L. Taylor the power to authorize further changeorders which would result in cost changes of not to exceed \$1000.00 each.

Mr. Jones showed slides of drawings of future construction and development. He noted that it would be highly advisable for the College to have a Maintenance Engineer on the job by June or July when the systems are being completed and balanced for operation. The man for this would need to be skilled in this field and could cost from \$10,000 to \$12,000 annual salary.

Estimated costs of construction noted were: student center -- \$500,000., dormitory \$655,000.

#### ADJOURNMENT

No further business appearing, the meeting was declared adjourned at 10:12 p.m.

Secretary N.W. Van Slyke

Approved: February 19, 1968

Chairman John n. Larradian

# COLLEGE OF SOUTHERN IDAHO JOINT MEETING OF THE BOARD OF TRUSTEES AND THE HOUSING COMMISSION

#### CALL TO ORDER, PURPOSE AND ATTENDANCE:

The Board of Trustees and the Housing Commission of the College of Southern Idaho Junior College District met jointly, pursuant to call by the respective chairmen, in special session at the Holiday Inn on Tuesday, February 6, 1968 for the purpose of hearing the formal report of the Housing Commission.

Attending were: John Garrabrandt, James Shields, Robert Blastock, Jr., Dr. James Taylor, Robert Alexander, Herb Van Slyke of the College; Mike Gray, Jack Russell and Maurice Guerry, Jr., of the Housing Commission; and Ruth Miller from the Times-News. Trustees Eldon Evans and John Coleman were absent.

Mr. Garrabrandt presided, calling the meeting to order at 12:00 noon.

#### HOUSING COMMISSION REPORT

Mr. Gray, Chairman of the Commission presented the report from his group and letter to the Board of Trustees regarding a proposed revenue bond sale for financing the construction of a student housing facility and activity center. The letter included specific recommendations as to the use of open competitive bidding for the revenue bonds, and the appointment of the First Security Bank of Idaho, and Burroughs & Smith, as fiscal agents to handle the transaction.

#### MOTION TO ACCEPT RECOMMENDATION OF COMMISSION

A MOTION was made by Mr. Blastock, seconded by Mr. Shields, that the Board of Trustees of the College of Southern Idaho Junior College District accept the two-fold recommendation of the Housing Commission including open competitive bidding for the revenue bonds and the appointment of the First Security Bank of Idaho and Burroughs & Smith as fiscal agents for handling the sale of bonds.

Upon being put to a vote, the MOTION carried.

#### MOTION AUTHORIZING ATTORNEY TO PREPARE ASSIGNMENT

After a brief discussion as to the scope of responsibility of the Housing Commission which could be distinguished from those of the Board of Trustees, it was suggested that Attorney Alexander research the 1966 agreement with the architects and any subsequent action of the Board of Trustees, and draw up an assignment to the Commission of that portion relating to the dorm and student center.

Chairman, Board of Trustees College of Southern Idaho Twin Falls, Idaho 83301

Gentlemen:

#### RE: PROPOSED REVENUE BOND SALE

We, the undersigned members of the Housing Commission of the College of Southern Idaho, take this opportunity to make recommendations with respect to the proposed revenue bond financing for the construction of a Student Union Center and a co-educational dormitory.

You will recall that one major point of discussion concerned the possibility of negotiating the sale of the proposed bonds rather than calling for competitive bids. Any of the three entities offering their respective services as fiscal agents are in a good position to negotiate the sale of the proposed bonds. For your review, those three firms are: The Idaho First National Bank, Kirchner & Company and First Security Bank of Idaho.

Before recommending one of these fiscal agents for the proposed bond sale, we would like to endorse the desirability of a competitive sale instead of a negotiated sale for the following reasons:

- 1. This is the Housing Commission's introductory issue. To negotiate the sale and have the bonds "tucked away" into the portfolio of a few buyers offers no exposure to the bond market for the College.
- 2. The basic reason that many states require advertised notice of bond sale is to avoid unscrupulous purchase practices by a single group negotiating the terms of sale. Competitive bidding following properly advertised advance notice offers any interested bidders an opportunity to bid. A negotiated sale eliminates all but a few bidders from consideration.
- 3. Our fiscal agent should represent our best interests in marketing the bonds and not necessarily the demands of a select group of customers through whom the sale might be negotiated.
- 4. It is difficult for a board or commission to ascertain whether a negotiated bid is representative of the bond market at a given time for the particular kind of bonds being issued. However, where competitive

Chairman, Board of Trustees February 5, 1968 Page Two

bids are received, it is apparent that the bid resulting in the lowest net interest costs on the bonds is most favorable among those bids received. There is less likelihood of unfavorable criticism when competition is a factor.

5. The College is only embarking on a revenue bond program. Bidders, dealers and eventual retail buyers of the bonds should know now the story of the College and its environs, its excellent progress to date, and something about its future potential. A first rate job should be done. To set up these revenue bonds attractively and effectively for competitive sale will require much more work by a fiscal agent than to negotiate a sale to a few parties. We believe a competitive sale will serve the long term best interests of the College and will result in a lower rate of interest on the bonds.

The merits of a competitive sale are best illustrated by the example of Twin Falls City in connection with its \$2,540,000.00 general obligation water bonds. In this instance, thirteen bids were received representing seventy-three dealers throughout the nation and the winning bid of 3.04% net interest compared to the last bid of 3.15% resulting in the saving of over \$30,000.00 in interest costs to the city. In other words, the bidding ideas of the thirteen groups were substantially "close", but there was a difference of opinion as to what rate the bonds should bear and that difference between the first and last bidder exceeded \$30,000.00.

It is for these reasons the Housing Commission of the College of Southern Idaho respectfully recommends to the Board of Trustees that the proposed revenue bond sale be handled on a competitive bid basis.

Recent discussions with representatives of each of the three concerns offering services as fiscal agents bring us to a most important task. The members of the Housing Commission are of the absolute thought that our actions should reflect in total the desires of the Board of Trustees. This type of issue poses many complex problems and because of this we will not try to discuss the matter in any amount of detail. Generally, we should be looking for a fiscal representative who will work with the Housing Commission, the Board of Trustees, and Dr. Taylor and his staff, to balance the requirements and those of the bond market so that we may present an issue that will have maximum appeal in the market, and therefore sell at a lower net interest cost. This procedure will require considerable research and the presentation of complex financial studies, so that all parties are fully apprised of all matters that will have to do with the many decisions that will have to be made.

Chairman, Board of Trustees February 5, 1968 Page Three

We feel that any one of the three fiscal representatives would do an adequate job as our fiscal agent in this matter. We sincerely appreciate the showing of interest and confidence by Mr. Robert Kirchner of Kirchner & Company, by Mr. Rich Michaels and Mr. Ed Novacek of The Idaho First National Bank, by Mr. Richard Burton and Mr. Ken Newman of the First Security Bank, and Mr. Kenneth D. Newman of Burrows, Smith Company of Idaho.

We suggest that the Board of Trustees of the College of Southern Idaho endorse the recommendation of the Housing Commission to contract with the First Security Bank of Idaho and Burrows, Smith Company of Idaho as fiscal agents to assist in setting up any financing that may be undertaken in connection with the revenue bonding required to facilitate the construction of a Student Union Center and co-educational dormitory. The primary reason for the selection of First Security Bank over the other two interested parties is their proven financial interest in the College of Southern Idaho and its progress evidenced by the excellent work done for the Board of Trustees in the general obligation bond issue of recent.

Evidence of First Security's willingness to bear the extra expense of two sales on the general obligation issue which resulted in an interest saving of approximately \$150,000.00 has been no small consideration in helping our Commission to make a choice.

We are enclosing herewith a copy of the form of contract that we can expect First Security Corporation to submit at their next meeting with our Commission and the Board of Trustees. It is our suggestion that J. Robert Alexander examine this proposed contract, and if he feels any changes are necessary, advise our Commission.

Michael P. Gray, Chairman	•
Maurice Guerry, Jr.	-
J. A. Russell	-



## Mireal Security Bank & Idaho

HEAD OFFICE

BOISE, IDAHO

February 1, 1968

Honorable Chairman and Junior College Housing Commission College of Southern Idaho Junior College District Twin Falls and Jerome Counties Twin Falls, Idaho

#### Gentlemen:

You have advised us that you contemplate the issuance of revenue bonds of the Junior Collège Housing Commission of the College of Southern Idaho Junior College District in the sum of \$1,500,000, more or less. Said bonds are to be issued for the purpose of constructing and equipping a dormitory and student union facilities, and you have indicated that you would like us to assist you in a financial capacity in the matter of sale and issuance of said bonds.

It is hereby agreed that we are employed by you to act as your fiscal agents, to assist in setting up any financing that may be undertaken in connection with the above improvements, and in this capacity, our services, among others, will include the following:

- 1. A financial study of the situation and recommendations as to the procedure that could, in our opinion, best be followed by the Commission, which will include recommendations and schedules covering fees, rentals and other charges to be set up to pay for the bonds, the lien on income and revenue derived from the above fees, rentals and charges and all other necessary financial and related provisions which will form a background of accurity for the bonds, so as to result in the lowest possible rate of interest.
- 2. We will confer with the bond attorneys and the attorney general of the State of Idaho with regard to the financial provisions which the bond resolution will contain.
- 3. We will prepare a prospectus setting forth the financial and other information concerning the proposed issue and the college, which will be mailed to a list of approximately 400 bond dealers and underwriters that we feel will be interested in submitting bids for the bonds.
- 4. We will arrange for the proper advertising of the issue in financial publications and obtain the maximum amount of publicity through our contacts in the financial centers of the country. We will arrange and pay for the printing of suitable bonds to be ready for execution at the proper time.
- You are to employ a firm of recognized bond attorneys, mutually agreeable
  to the parties hereto, to collaborate with the attorney general and other
  officials, and to issue their final approving opinion as to legality of
  the bonds.
- 6. We will be pleased to offer the services of our Trust Division, at the prevailing fee schedule, as a recognized bond paying agent and trustee, located in a Federal Reserve City.
- 7. We will have an experienced bond man at the public bond sale to aid the commission in the determination of the best bid and various other matters

MEMBER FIRST SECURITY CORPORATION SYSTEM LARGEST INTERMOUNTAIN BANKING ORGANIZATION pertaining to the sale of the bonds.

- 8. We will handle on behalf of the commission the delivery and settlement details to the successful hidder.
- We will work with the commission in the matter of profitable employment
  of bond proceeds in legal investments until such funds are needed for
  construction.
- Finally, we will be available throughout the proceedings to help or advise in the various financial details as necessary.

For our services as fiscal agent, you are to pay, coincident with the delivery of said bonds, the sum of \$ per each \$100 of revenue bonds issued, said sum to include the fee charged by the bond attorneys, which sum can be paid directly by the commission.

In the event that the bonds are not issued, or if for any other reason you decide to abandon the project, you will owe us nothing for our services, but in either of such events, should you determine to issue such bonds for the aforesaid purpose within a period of three years from the date of your acceptance hereof, this agreement shall apply to such issue.

It is expressly understood that this agreement does not intend and is not, under any circumstances, to be construed as requiring us to perform any service which constitutes the practice of law. We are employed in an expert financial capacity only.

Respectfully Bubmitted,

FIRST SECHRITY BARK OF IDAHO, W. A.

BURNOWS, SMITH COMPANY OF IDAHO

By

By

The above and foregoing offer is hereby accepted for and on behalf of the Junior College Housing Commission of the College of Southern Idaho Junior College District by order of the Junior College Housing Commission thereof, in session this day of \_\_\_\_\_\_\_, 1968.

ATTEST:

erk

(SEAL)

### CSI Bonds To Raise Dormitory

By RUTH KOONCE MILLER in reserve. Times-News Staff Writer

The commission, appointed a year ago, recommended the appointment of First Security Bank of Idaho as fiscal agents to work on the sale of revenue bonds totaling an approximate \$1.5 million for construction of a student union building and dormitory. The commission also recommended that the revenue bonds be put on a competitive market for sale, instead of a negotiated sale.

The housing commission, composed of Mike Gray, chairman, Twin Falls; Maurice Guerry Jr., Castleford, and Jack Russell, Jerome, met Tuesday noon with trustees for a special meeting at the Holiday Inn.

The housing commission has been exploring possible sources of financing of the two projects since their appointment, and have eliminated nearly every source but revenue bonds.

Originally it was believed the facilities could be financed through the Department of Housing and Urban Development, but appropriations by that department have not been set.

Mr. Gray said that if the HUD appropriation comes through, it would still be possible to finance through that department, even though the revenue bonds are placed on a competitive market. HUD's rate of interest, about three per cent, is considerably lower than the approximate five per cent that would be charged by other sources.

The two facilities, according to college president Dr. James L. Taylor, are necessary for any successful institution. The day is past when such facilities are considered to be "extras," he said.

The revenue bonds will be liquidated by student fees and student use fees of the two buildings, and will probably be on a 25 to 30 year basis.

The dormitory proposed would be co-educational and freshman students attending CSI who do not reside within communting distance probably would be required to live in the dormitory. Dr. Taylor predicted.

Mr. Gray said that with the appointment of First Security as fiscal agents, work can begin on the predicated revenue bond sale. He said target date for bidding of the bonds probably would fall in about June of this year.

First Security acted as fiscal agents on the \$3 million bond issue which was sold to partially finance projects currently under construction on the new campus. Some of the \$3 million is still

in the first phase.

The housing commission, which rage a Those projects include an aca- acts as a subsidiary of the trus College of Southern Idaho demic building, a fine arts centees, is under the direct author trustees opened the door Tuester for which no bond money ity of the board of trustees. day to further expansion of is being used), a maintenance campus facilities when they approved two recommendations of the complexes. Some landscaping, the CSI housing commission.

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THE COLLEGE OF Southern Idaho housing commission has recommended a construction plan on campus. The commission here is composed of, from left, Maurice Guerry Jr., Castleford; Mike Gray, Twin Falls, and Jack Russell, Jerome. The plan calls for construction of a student union building and a dormitory. The commission met Tuesday at the Holiday Inn.

Joint Meeting of the Board of Trustees and Housing Commission Tuesday, February 6, 1968

Upon MOTION by Mr. Shields, seconded by Mr. Blastock, the Board authorized Attorney Alexander to prepare the assignment hereinbefore mentioned, and have it ready for consideration of the Board at its next regular meeting.

#### ADJOURNMENT

No further business appearing, upon MOTION by Mr. Shields, seconded by Mr. Blastock, the meeting was adjourned at 1:00 P.M.

Secretary N. W. Van Slyken

APPROVED: February 19, 1968

Chairman

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